



Tap Into Business at WSSC Water

Office of Supplier Diversity & Inclusion

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Supplier Diversity & Inclusion Programs



Minority Business Enterprise (MBE) Program

- MBE Program began in 1978
- Race & Gender Conscious Program, includes Minority- and Women-Owned Businesses

Small Local Business Enterprise (SLBE) Program

- SLBE Program began in 2001
- Race & Gender-Neutral Program for businesses with a Principal Place of Business in Prince George's and Montgomery Counties

MBE Program Participation



2015 Disparity Study

2022 Disparity Study

Construction	A&E	Professional Services	Goods & Services	Business Classification	Construction	A&E	Professional Services	Goods & Services
Full	Full	Full	Full	African American	Full	Full	Full	Partial 15%
Full	Full	Full	None	Asian American	None	Partial 18%	Partial 11%	Partial 6%
None	Full	None	None	Hispanic American	Partial 13%	Partial 7%	Partial 4%	Partial 5%
Full	None	Full	None	Native American	Partial 0.50%	Partial 1%	Partial 0.50%	Partial 1%
Full	Full	Full	None	Women-Owned	Partial 14%	Full	Full	Full
Full	Full	Full	Full	WSSC Water-Approved SLBEs	Full	Full	Full	Full

“Full” – Businesses in this category can count toward the total subcontracting goal

“Partial” – Businesses in this category can count partially toward the subcontracting goal at the percentage listed

“None” – Businesses in this category are not eligible to count toward subcontracting goals

SLBE Program Eligibility



- Principal place of business or a Significant Employee Presence (25%) in Montgomery County or Prince George's County
- Independently-owned and operated for-profit business that is not a subsidiary of another business; is not dominant in its field of operation; is performing a commercially useful function
- Established for at least one (1) year or the principals of the business must have at least three (3) years of relevant experience prior to forming or joining the business
- Business has not received more than \$2 million in WSSC Water contract payments as a prime contractor and direct subcontractor in open competition from WSSC Water in the year preceding the date of the application

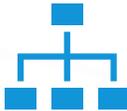
SLBE Program Size Standards



Meets size standard eligibility requirements for Small Business Enterprises as defined under the State of Maryland regulations adopted by the Department of General Services pursuant to State Finance & Procurement Article § 14-203

Industry	Number of Employees	Avg. Three-Year Gross Sales
Wholesale	50	\$4 Million
Retail	25	\$3 Million
Manufacturing	100	\$2 Million
Service	100	\$10 Million
Construction	50	\$7 Million
A&E	100	\$4.5 Million

Proposed MBE Program Improvements

-  Establishing separate subcontracting goals for MBE and SLBE Firms
-  Allowing MBE Primes to self-fulfill 50% of subcontracting goals
-  Recognizing Second-Tier MBE/SLBE subcontracting on contracts
-  Establishing an Emerging Prime Program

